

Printing Impressions

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2024
PRINTING IMPRESSIONS

300

PRESENTING OUR 41ST ANNUAL LIST OF
THE TOP 300 PRINTING COMPANIES IN
THE U.S. AND CANADA

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The listings include company name and the location of the headquarters; parent company name, if applicable; current and previous year's rankings; most recent and previous fiscal year sales figures; percentage change in annual sales; primary product specialties; principal officer(s); number of employees and manufacturing plants; as well as the firm's total range of in-house sheetfed and webfed digital and conventional printing process capabilities.

The financial information shown for the *Printing Impressions* 300 rankings was self-reported by publicly-held, privately-held, and employee-owned firms, and we instructed companies to not provide projected/estimated sales figures for

fiscal years still in progress. As a result, print providers shown on our list were most often reporting 2023 calendar year revenues as their most recent annual sales figures.

Despite our repeated attempts, various

privately-held companies do not divulge their annual revenue figures, so they are not on our list.

In addition, a few other very large firms that are ranked would not, or could not, break down their annual sales by the various print market specialties that we track (so, they may not appear on some of our Top 5 market segment leaders charts that appear on page 44).

Finally, individual printing companies that are part of larger graphic arts conglomerates are not listed separately. In

NOT LISTED IN OUR 2024 RANKINGS?

If your company should have appeared on our 2024 *Printing Impressions* 300 but did not, let us know for next year's list, which will be in the **July 2025** issue. Scan the QR to generate an email message to the editorial team to be contacted next year or email pi300@napco.com.



— The Editors

PRINTING IMPRESSIONS

300

'24	'23	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Printing Processes/ Capabilities	Ownership	Plants
1	1	RRD (RR Donnelley), Chicago, IL Parent: Chatham Asset Management, Chatham, NJ	\$4,647.10	\$5,366.70	-13	Tom Quinlan	30,000	PKG 43%; COM 23%; DM 12%; S/T 7%; SPEC 6%; BKS 6%	DCW; DCS; DWF; LTR; OFS; OFW; OFD; SCR	Prv	99
2	3	Cimpress plc, Waltham, MA	\$3,290.00	\$3,080.00	+7	Robert Keane	15,000	SPEC 100% (Mass customized products, including a wide range of market segments)	DCW; DCS; DWF; OFS; OFW; OFD; SCR	Pub	22
3	2	Quad, Sussex, WI	\$2,960.00	\$3,220.00	-8	Joel Quadracci	13,000	SPEC 35%; CAT 18%; PUB 15%; DM 12%; INS 12%; PKG 8%	DCW; DCS; DWF; GRV; OFS; OFW	Pub	43
4	5	Orora North America (dba Orora Visual and Orora Packaging Solutions), Mesquite, TX	\$2,950.00	\$2,950.00	—	Jim Blee	2,880	PKG 85%; DWF 14%; PUB 1%	DCW; DCS; DWF; FLX; LTR; OFS; OFW; OFD	Pub	15
5	6	Taylor Corp., N. Mankato, MN	\$2,200.00 (E)	\$2,000.00 (E)	+10	Charlie Whitaker	10,000	N/A	N/A	Prv	66
6	4	Transcontinental Inc., Montreal, QC	\$2,179.50	\$2,305.90	-5	Thomas Morin	7,600	PKG 56%; SPEC 42% (Printing and media); DWF 2%	DCW; DCS; DWF; FLX; OFS; OFW	Pub	39
7	11	CJK Group, Brainerd, MN	\$1,400.00 (E)	—	—	Chris Kurtzman	3,600	BKS 39%; PUB 39%; CAT 15%; COM 7%	N/A	Prv	17
8	7	Lakeside Book Co., Warrenville, IL Parent: LSC Communications, Warrenville, IL	\$1,084.80	\$1,143.00	-5	Dave McCree	5,400	BKS 99%; CAT 1%	DCW; DCS; OFS; OFW	Prv	19
9	10	Marketing.com, Eureka, MO Parent: JAL Equity Corp., Sarasota, FL	\$825.00	\$640.00	+29	Andy Johnson	2,400	COM 25%; DM 25%; SPEC 25% (10% - Marketing/Online Services 15% - Envelopes); GAR 10%; DWF 10%; PUB 5%	DCW; DCS; DWF; FLX; LTR; OFS; OFW; OFD; SCR	Prv	32
10	9	Donnelley Financial Solutions, Chicago, IL	\$797.20	\$833.60	-4	Daniel Leib	N/A	SPEC 100% (Tech-enabled services (42%); software solu- tions (35%); print and distribution (23%))	N/A	Pub	N/A
11	14	Minuteman Press Int'l, Farmingdale, NY	\$583.00	\$539.00	+8	Robert Titus	N/A	COM 33%; DWF 22%; DM 13%; GAR 9%; S/T 6%; CAT 6%; SPEC 4%; INS 3%; FIN 3%; BKS 1%	DCS; DWF; OFS; OFD	Prv	996
12	12	Mittera, Des Moines, IA	\$542.10	\$572.40	-5	Jon Troen	2,000	INS 20%; DM 15%; SPEC 15% (Custom technology solu- tions, data and analytics, and content creation.); CAT 10%; PUB 10%; DWF 10%; FIN 5%; PKG 5%; COM 5%; S/T 5%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	18
13	17	Alliance Franchise Brands, Plymouth, MI	\$466.00	\$399.00	+17	Michael Marcantonio	N/A	COM 44%; DWF 20%; DM 8%; PUB 7%; SPEC 6% (Bro- kered); BKS 5%; CAT 5%; INS 3%	DCS; DWF; OFS; OFD	Prv	564
14	15	Ennis, Inc., Midlothian, TX	\$420.11	\$431.84	-3	Keith Walters	1,941	SPEC 41% (Forms and labels, tags, envelopes); COM 20%; S/T 15%; FIN 10%; PKG 5%; DM 5%; DWF 3%; CAT 1%	DCW; DCS; DWF; FLX; OFS; OFW; SCR	Pub	52
15	18	Fortis Solutions Group, Virginia Beach, VA Parent: Harvest Partners, New York, NY	\$412.20	\$396.50	+4	Carlos Tapias	1,250	PKG 100%	DCW; FLX; OFS; OFD	Prv	20
16	16	Imagine, Minneapolis, MN Parent: Cerberus Capital Management, L.P., New York, NY	\$410.00	\$400.00	+3	Don McKenzie	1,256	DWF 85%; PKG 8%; DM 5%; COM 2%	DCW; DCS; DWF; FLX; OFS; OFD; SCR	Prv	4
17	19	DATA Communications Management, Brampton, ON	\$400.00	\$395.00	+1	Richard Kellam	1,800	COM 37%; SPEC 26% (Labels, resales, warehousing and logistics, tech-enabled workflow solutions, kitting and fulfillment); S/T 15%; DWF 11%; DM 10%; PKG 1%	DCW; DCS; DWF; FLX; LTR; OFS; OFW; OFD; SCR	Pub	13
18	20	Command Companies, Secaucus, NJ	\$365.00	\$380.00	-4	Steven Merson	900	BKS 50%; COM 15%; S/T 13%; PKG 12%; FIN 10%	DCW; DCS; FLX; OFS; OFW	Prv	6
19	21	Vomela Specialty, St. Paul, MN	\$364.00	\$340.00	+7	Mark Auth	1,300	SPEC 45% (Screen printing, small-format digital, dye- sublimation); DWF 40%; COM 8%; DM 5%; PKG 2%	DCS; DWF; OFS; OFD; SCR	Prv	21
20	23	AlphaGraphics, Lakewood, CO Parent: MBE Worldwide, Milan, Italy	\$315.57	\$307.65	+3	Ryan Farris	N/A	DWF 45%; COM 40%; DM 9%; CAT 3%; PKG 3%	DCS; DWF; OFS; SCR	Prv	283
21	25	Canadian Bank Note, Ottawa, ON	\$287.10	\$285.90	—	Doug Arends	2,300	SPEC 100% (Security printing)	DCS; DWF; FLX; GRV; LTR; OFS; SCR	Prv	4
22	22	SG360°, Wheeling, IL Parent: ICV Partners, Miami, FL	\$287.00	\$315.00	-9	Edward Carroll	778	DM 93%; COM 7%	DCW; DCS; LTR; OFS; OFW; OFD	Prv	6
23	27	Signarama, West Palm Beach, FL	\$279.00	\$261.77	+7	A.J. Titus	N/A	DWF 100%	DCW; DCS; DWF; FLX; GRV; LTR; OFS; OFW; OFD; SCR	Prv	669
24	—	Inovar Packaging Group, Irving, TX	\$250.00	\$200.00	+25	Jeff Brezek	750	PKG 100%	N/A	Prv	13
25	28	American Litho, Carol Stream, IL	\$247.00	\$253.00	-2	Michael Fontana, Chris Joyaux	365	DM 68%; PKG 20%; CAT 10%; DWF 2%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	3
26	29	Walsworth, Marceline, MO	\$240.50	\$240.00	—	Don O. Walsworth	1,175	BKS 50%; PUB 30%; CAT 20%	DCW; DCS; OFS; OFW	Prv	5
27	31	Franchise Services, Inc. (Sir Speedy & PIP), Mission Viejo, CA	\$238.00	\$227.00	+5	Richard Lowe	N/A	DM 30%; DWF 25%; SPEC 15% (Signs and other marketing services); PUB 10%; COM 10%; CAT 5%; BKS 5%	DCS; DWF; OFS; OFD	Prv	191
28	30	Miller Zell, Atlanta, GA	\$235.00	\$237.00	-1	Chip Miller	300	DWF 74%; COM 22%; INS 4%	DCS; DWF; SCR	Prv	2
29	32	Japs-Olson Co., St. Louis Park, MN Parent: Monomoy Capital Partners, New York, NY	\$201.00	\$217.50	-8	Jesse Dodge	605	DM 100%	DCW; DCS; OFS; OFW; OFD	Prv	1
30	33	AWT Labels & Packaging, Minneapolis, MN Parent: Morgan Stanley Capital Partners, New York, NY	\$200.00	\$190.00	+5	Bruce Hanson	625	PKG 100%	DCW; FLX	Prv	9
31	35	MPI Label Systems, Sebring, OH	\$175.00	\$177.00	-1	Randy L. Kocher	550	PKG 86%; SPEC 10% (Label application equipment, and RFID and NFC); IND 2%; DM 2%	DCW; DCS; FLX; SCR	Prv	12

LEGEND: N/A – Not Available E – Estimated **Primary Specialties:** BKS – Book Manufacturing; CAT – Catalogs; COM – General Commercial Printing; DM – Direct Mail; DWF – Wide-/Grand-Format Printing; FIN – Financial Printing; GAR – Garments; IND – Industrial Printing; INS – Inserts/Preprints; NEWS – Newspapers; PKG – Packaging; PUB – Publications/Periodicals; SPEC – Specialty Printing; S/T – Statements/Transactional; N/A – Not Available. **Printing Processes/Capabilities:** DCW – Digital (Continuous-Web); DCS – Digital (Cut-Sheet); DWF – Digital (Wide- & Grand-Format); FLX – Flexography; GRV – Gravure; LTR – Letterpress; OFS – Offset (Sheetfed); OFW – Offset (Web); OFD – Offset/Digital Hybrid; SCR – Screen

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300

'24	'23	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Printing Processes/ Capabilities	Ownership	Plants
32	44	Arandell Corp. , Menomonee Falls, WI Parent: Sauthair Capital Partners, Radnor, PA	\$170.00	\$118.00	+44	Sandy Ford	760	CAT 97%; DM 2%; PUB 1%	OFW	Prv	1
33	37	Smyth Companies, LLC , Eagan, MN	\$164.00	\$155.00	+6	Scott Fisher	600	PKG 98%; COM 2%	DCW; DCS; FLX; GRV; OFS	Prv	8
34	36	Freedom Graphic Systems , Milton, WI	\$156.00	\$162.00	-4	Martin Liebert	545	DM 96%; COM 3%; S/T 1%	DCW; DCS; OFW; OFD	Prv	6
35	40	OMNI Systems, Inc. , Mayfield Village, OH	\$145.00	\$135.00	+7	Adam DeFrancesco	282	PKG 100%	DCW; FLX; OFD	Prv	3
36	38	The Phoenix Group , Philadelphia, PA	\$143.00	\$146.00	-2	Barry Green	289	COM 39%; DM 21%; PKG 18%; CAT 11%; FIN 10%; DWF 1%	DCW; DCS; DWF; OFS; OFW	Prv	4
37	39	OneTouchPoint Inc. , Hartland, WI Parent: ICV Partners, Miami, FL	\$142.00	\$143.00	-1	David Holland	455	SPEC 95% (End-to-end marketing services, managed print programs, supply chain management, local digital marketing); DWF 5%	DCW; DCS; DWF; LTR; OFS; OFW; OFD	Prv	6
38	64	Prisma Graphic , Phoenix, AZ Parent: Centergate Capital, Austin, TX	\$137.00	\$82.50	+66	James Hill	600	SPEC 30% (Digital, print-on-demand storefronts); DM 20%; COM 15%; PKG 10%; CAT 5%; PUB 5%; DWF 5%; BKS 5%; FIN 5%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	4
39	—	IMS Inc. , Liverpool, NY	\$134.79	\$126.65	+6	W. Lee Vanderpool Jr.	275	S/T 90%; DM 10%	DCW; DCS	Prv	5
40	42	Wilen Direct , Deerfield Beach, FL	\$130.00	\$128.00	+2	Kevin Wilen	433	DM 100%	DCW; DCS; OFW; OFD	Prv	2
41	—	DG3 North America, Inc. , Jersey City, NJ Parent: Resilience Capital Partners, Cleveland, OH	\$127.00	\$135.00	-6	Steven Babat	400	COM 30%; FIN 25%; DM 20%; SPEC 15% (Promotional items, data management, and technology services.); PKG 5%; INS 5%	DCW; DCS; OFS; OFW; OFD	Prv	2
42	47	Duggal Visual Solutions , New York, NY	\$126.40	\$115.00	+10	Michael Duggal	485	DWF 45%; SPEC 41% (Custom displays, retouching, multimedia, and photographic work); COM 10%; CAT 2%; BKS 2%	DCS; DWF	Prv	10
43	52	Showdown Displays , Brooklyn Center, MN Parent: Pfingsten Partners, Chicago, IL	\$121.70	\$104.50	+16	Kevin Walsh	490	DWF 90%; SPEC 10% (Promotional products and decor)	DWF	Prv	2
44	57	Core Publishing Solutions, a Thomson Reuters Business , Eagan, MN	\$119.40	\$96.70	+23	Steve Zweber	475	BKS 100%	DCW; DCS; OFS; OFW; OFD	Pub	1
45	43	ICS Corp. , West Deptford, NJ	\$118.00	\$124.00	-5	Matthew J Bastian	450	DM 100%	DCW; OFD	Prv	3
46	45	Publication Printers , Denver, CO	\$116.00	\$116.00	—	Gary Rosenberg	400	PUB 55%; CAT 25%; COM 10%; DM 10%	DCS; OFW	Prv	3
47	46	Specialty Print Communications , Niles, IL	\$114.50	\$115.17	-1	Adam M. LeFebvre	430	DM 85%; COM 15%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	3
48	48	DCG ONE , Seattle, WA Parent: Clavis Capital Partners, Dallas, TX	\$114.10	\$110.80	+3	Brad Clarke	462	DM 38%; SPEC 18% (Agency and marketing technology); COM 15%; DWF 12%; PKG 7%; CAT 3%; S/T 3%; INS 2%; PUB 2%	DCW; DCS; DWF; LTR; OFS; OFW	Prv	4
49	49	Nahan , Saint Cloud, MN	\$110.00	\$110.50	—	Mike Ertel	400	DM 59%; CAT 41%	DCW; DCS; OFS; OFW	Prv	2
50	51	Western States Envelope & Label , Butler, WI	\$109.00	\$109.00	—	Steve Bayerlein	625	COM 90%; SPEC 10% (Labels and tags)	DCW; FLX; OFS; OFW; OFD	Prv	6
51	41	St. Joseph Communications , Toronto, ON	\$108.00	\$132.00	-18	Tony Gagliano	750	PUB 20%; INS 18%; FIN 15%; DM 15%; S/T 10%; CAT 10%; COM 8%; DWF 2%; SPEC 2%	DCW; DCS; DWF; OFS; OFW	Prv	2
52	50	Sandy Alexander, Inc. , Clifton, NJ Parent: Snow Peak Capital, Boulder, CO	\$105.00	\$110.00	-5	Luke Westlake	350	COM 40%; DM 30%; DWF 15%; CAT 10%; FIN 5%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	5
53	55	SpeedPro , Centennial, CO	\$104.20	\$99.60	+5	Paul Brewster	N/A	DWF 100%	DWF	Prv	162
54	61	Moss Inc. , Franklin Park, IL Parent: EagleTree Capital, New York, NY	\$101.00	\$90.00	+12	Jason Popp	400	DWF 70%; SPEC 30% (Installation services and custom 2D/3D product produced out of aluminum, wood, and other substrates)	DWF	Prv	4
55	56	Lithographix Inc. , Hawthorne, CA	\$100.00	\$98.00	+2	Ed Binder	250	DWF 30%; COM 20%; CAT 10%; PUB 10%; DM 10%; PKG 10%; INS 10%	DCS; DWF; OFS; OFW; OFD	Emp	1
55	59	BR Printers , San Jose, CA	\$100.00	\$93.99	+6	Jorge Velasco	500	BKS 54%; COM 25%; DM 10%; PKG 5%; GAR 5%; DWF 1%	DCW; DCS; DWF; OFS; OFW	Prv	8
57	60	PostcardMania , Clearwater, FL	\$98.30	\$91.20	+8	Joy Gendusa	385	DM 100%	DCS; OFS	Prv	2
58	54	Diversified Labeling Solutions , Itasca, IL	\$98.12	\$102.16	-4	Bill Johnstone	253	SPEC 100% (Forms)	DCW; FLX	Pub	4
59	53	Bradford & Bigelow , Newburyport, MA	\$94.30	\$102.40	-8	John Galligan	192	BKS 100%	DCW; DCS; OFS; OFW	Prv	3
60	71	Kirkwood , Wilmington, MA	\$87.00	\$67.00	+30	Bob Coppinger	340	COM 30%; DM 20%; CAT 15%; DWF 10%; S/T 7%; PUB 5%; BKS 5%; FIN 5%; PKG 3%	DCW; DCS; DWF; OFS	Prv	1
61	68	A.B. Data Ltd. , Milwaukee, WI	\$84.71	\$73.89	+15	Bruce Arbit	273	SPEC 46% (Class action administration, list marketing, brokerage, management, and digital marketing); DM 41%; S/T 13%	DCW; DCS; OFW	Prv	2
62	62	The Dingley Press , Lisbon, ME	\$83.50	\$89.00	-6	Eric Lane	350	CAT 100%	OFW	Prv	1
63	66	Royle Printing , Sun Prairie, WI	\$83.00	\$80.00	+4	Chris Carpenter	290	CAT 50%; PUB 50%	OFS; OFW	Prv	2
64	63	Darwill , Hillside, IL	\$80.25	\$82.53	-3	Troy VanDyke and Brandon VanDyke	260	DM 85%; S/T 8%; COM 7%	DCW; DCS; OFS; OFD	Prv	2
65	74	Impact of Minnesota Inc. , Minneapolis, MN	\$74.05	\$65.59	+13	Bjorn Anderson	230	DM 85%; S/T 15%	DCW; DCS	Prv	2
66	70	Diamond Packaging , Rochester, NY	\$73.90	\$68.10	+9	Karla Fichter	236	PKG 100%	FLX; OFS	Prv	3

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67	65	Primary Color, Cypress, CA	\$73.00	\$80.40	-9	Dan Hirt	300	DWF 70%; PKG 10%; COM 10%; CAT 5%; DM 5%	DCS; DWF; OFS; OFD	Prv	2
68	67	KP LLC, San Leandro, CA	\$70.00	\$78.20	-10	Brett Olszewski	300	DM 50%; COM 20%; SPEC 20% (E-commerce, document management/comp, email, fulfillment, labels); S/T 10%	DCW; DCS; FLX; OFS; OFW; OFD	Prv	6
68	75	HATTERAS, Tinton Falls, NJ	\$70.00	\$65.00	+8	Bill Duerr	250	COM 45%; DM 20%; DWF 20%; PKG 10%; INS 5%	DCS; DWF; OFS	Prv	2
70	100	Ironmark, Annapolis Junction, MD Parent: Post Capital Partners, New York, NY	\$69.40	\$51.37	+35	Jeff Ostenso	285	COM 35%; SPEC 25% (Promotional products, data analytics, creative services, and digital marketing); DM 20%; S/T 10%; DWF 5%; BKS 5%	DCW; DCS; DWF; OFS; OFW	Prv	3
71	—	PCI Group, Fort Mill, SC	\$66.27	\$63.14	+5	Christian Kropac	309	S/T 99%; DM 1%	DCW; DCS	Prv	2
72	78	Drummond, Jacksonville, FL	\$65.98	\$62.97	+5	John Falconetti	249	COM 50%; DWF 30%; DM 15%; PUB 3%; CAT 2%	DCS; DWF; OFS; OFW	Prv	6
73	96	Sterling North America, Hauppauge, NY	\$65.70	\$53.90	+22	Ed McAllister	260	FIN 40%; COM 25%; DM 15%; BKS 10%; PUB 10%	DCW; DCS; OFS; OFW; OFD	Prv	3
74	72	Modern Litho, Inc., Jefferson City, MO	\$65.10	\$66.90	-3	Jeff Davidson	325	PUB 50%; COM 35%; CAT 6%; DM 6%; DWF 1%; BKS 1%; PKG 1%	DCS; DWF; OFS	Prv	5
75	75	Freeport Press, New Philadelphia, OH	\$65.00	\$65.00	—	David G. Pilcher	200	CAT 45%; PUB 45%; DM 10%	OFS; OFW	Prv	2
76	80	The YGS Group, York, PA	\$63.90	\$62.30	+3	Jim Kell	285	PUB 45%; CAT 15%; SPEC 11% (Marketing services); DM 10%; COM 10%; DWF 8%	DCS; DWF; LTR; OFS; SCR	Prv	4
77	73	DS Graphics/Universal Wilde, Lowell, MA	\$62.50	\$66.85	-7	Jeffrey Pallis	285	DM 40%; SPEC 15% (Mailing and fulfillment); CAT 15%; BKS 10%; FIN 5%; COM 5%; PUB 5%; S/T 5%	DCW; DCS; DWF; OFS; OFW	Prv	2
78	—	Champion Industries, Huntington, WV	\$62.00	\$56.00	+11	Marshall T. Reynolds	320	BKS 30%; COM 20%; CAT 20%; SPEC 20%; DM 5%; S/T 5%	DCS; DWF; LTR; OFS; OFD	Prv	6
79	82	Tri-State Envelope, Ashland, PA Parent: Moore Group, Tulsa, OK	\$60.00	\$60.00	—	John Swensen	470	DM 60%; FIN 20%; COM 20%	FLX; LTR; OFS	Prv	3
79	82	TPC Printing & Packaging, Chattanooga, TN	\$60.00	\$60.00	—	Joseph A. Schmissrauter	160	PKG 100%	DCS; FLX; OFS; SCR	Prv	1
79	90	CCG Marketing Solutions, West Caldwell, NJ	\$60.00	\$56.00	+7	Simon Hooks	290	COM 33%; SPEC 25% (Decoration - rotary inkjet, pad printing, laser abrasion and UV flatbed (small-format)); DWF 12%; PKG 12%; DM 10%; INS 4%; GAR 2%; CAT 1%	DCS; DWF	Prv	2
82	79	Repacorp Label Products, Tipp City, OH	\$58.50	\$62.70	-7	Rick M. Heini	230	PKG 96%; DWF 4%	DWF; FLX; SCR	Prv	4
83	81	Serigraph Inc., West Bend, WI	\$58.20	\$60.70	-4	Sean Torinus	474	IND 50%; DWF 50%	DCW; DCS; DWF; OFS; SCR	Prv	3
84	91	Candid Litho/Candid Worldwide, Farmingdale, NY	\$58.00	\$55.00	+5	Howard Weinstein	150	DWF 40%; PKG 20%; COM 10%; CAT 10%; DM 10%; INS 10%	DCW; DCS; DWF; LTR; OFS; OFW; OFD; SCR	Prv	2
85	88	Gill Studios, Lenexa, KS	\$57.60	\$56.80	+1	Donald A. Gill	N/A	SPEC 100% (Promotional products (34%), and labels and tags (66%))	DCW; FLX; LTR; OFS; SCR	Prv	1
86	86	Stouse LLC, New Century, KS	\$56.20	\$58.79	-4	Bill Wood	316	SPEC 100% (Decals, magnets, roll labels, signs, plastic products, and folding cartons)	DCW; DCS; DWF; FLX; SCR	Prv	1
87	—	Lake County Press, Inc., Waukegan, IL	\$55.72	\$53.52	+4	Thomas Johnson	180	COM 30%; DWF 25%; SPEC 25% (Cut-sheet digital fulfillment, storage, and mailing); DM 20%	DCS; DWF; LTR; OFS	Prv	2
88	—	Vivid Impact, Louisville, KY	\$55.25	\$32.95	+68	Sam Campitella	300	DWF 45%; COM 35%; SPEC 15% (Fulfillment); PKG 5%	DCS; DWF; OFS	Prv	4
89	—	National Graphics, North Brandford, CT	\$55.20	\$54.40	+1	Michael Napoli	180	DM 65%; COM 22%; PKG 6%; CAT 4%; BKS 3%	DCW; OFS; OFW	Prv	3
90	95	Canva Group, Montreal, QC	\$55.00	\$54.00	+2	Rene-Pierre Roussel	420	IND 60%; DWF 30%; COM 10%	DWF; GRV; SCR	Prv	7
91	102	SinaLite, Markham, ON	\$54.00	\$50.00	+8	Mike Meshkati	204	SPEC 100% (Trade Printing Services - commercial printing, wide-format, packaging, custom apparel, promotional products)	DCW; DCS; DWF; OFS	Prv	2
92	93	Thomas Printworks, Richardson, TX	\$53.20	\$54.50	-2	Bryan Thomas	400	COM 37%; DWF 25%; S/T 17%; DM 10%; INS 5%; CAT 5%	DCS; DWF; LTR; OFS; OFD	Prv	26
93	105	Heeter, Canonsburg, PA	\$53.00	\$45.00	+18	Scott Heeter	170	DM 40%; BKS 20%; COM 20%; DWF 10%; CAT 5%; PUB 5%	DCW; DCS; DWF; OFS; OFD	Prv	4
94	126	Salem One, Winston-Salem, NC Parent: Granite Creek Capital Partners, Chicago, IL	\$52.20	\$38.60	+35	Phil Kelley Jr.	233	PKG 40%; DM 30%; DWF 15%; FIN 10%; COM 5%	DCW; DCS; DWF; FLX; LTR; OFS	Prv	3
95	85	Tidewater Direct, Centreville, MD	\$52.00	\$61.00	-15	Geoffrey Eisenberg	170	DM 65%; IND 15%; PUB 10%; INS 10%	DCW; OFW; OFD	Prv	3
96	87	KDM Enterprises LLC, Carpentersville, IL	\$51.45	\$58.30	-12	Larry Newman	120	SPEC 60% (Business forms, engineering rolls, labels, jumbo rolls); PKG 40%	FLX; OFS; OFW	Prv	3

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PRINTING IMPRESSIONS

300

'24	'23	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Printing Processes/ Capabilities	Ownership	Plants
97	98	Premier Press, Portland, OR	\$50.00	\$53.00	-6	Juli Cordill	185	COM 25%; PKG 17%; GAR 14%; DWF 12%; DM 12%; SPEC 10% (Color studio, creative, design, promotional, distribution); BKS 5%; CAT 5%	DCW; DCS; DWF; LTR; OFS; OFD	Prv	1
98	—	Orbus Visual Communications, Woodridge, IL	\$48.50	\$43.60	+11	Gary Keefer	456	N/A	DWF	Prv	4
99	—	The John Roberts Co., Minneapolis, MN	\$47.00	\$46.00	+2	Marnie Janezich	207	DM 40%; COM 20%; CAT 10%; PUB 10%; INS 10%; PKG 10%	DCS; OFS; OFW	Prv	1
99	82	Intellicor Communications, Lancaster, PA	\$47.00	\$60.00	-22	Michael Hurly	215	PUB 30%; CAT 25%; DM 20%; BKS 15%; COM 10%	DCW; DCS; OFS; OFW	Prv	3
99	123	ABS Graphics, Itasca, IL	\$47.00	\$39.00	+21	Russ Babka	110	DWF 50%; DM 30%; COM 15%; PKG 5%	DCW; DCS; DWF; OFS; SCR	Prv	1
102	104	Cathedral Corp., Rome, NY	\$46.34	\$45.40	+2	Marianne W. Gaige	267	S/T 67%; DM 33%	DCW; DCS; LTR; OFS	Prv	5
103	105	Southeastern, Hialeah, FL	\$45.00	\$41.00	+10	Don Mader	150	DM 25%; COM 22%; SPEC 18%; BKS 12%; CAT 8%; PUB 6%; S/T 4%; DWF 3%; FIN 2%	DCW; DCS; DWF; OFS	Prv	2
103	105	Image Options, Foothill Ranch, CA	\$45.00	\$45.00	—	Barry Polan	150	DWF 75%; SPEC 25% (Custom fabrication, wood and metal work, specialized experiential graphic production and installation)	DWF	Prv	3
105	107	The Marek Group, Waukesha, WI	\$44.00	\$44.20	—	Fuzzy Marek	185	COM 40%; DM 40%; DWF 20%	DCS; DWF; OFS	Prv	3
106	129	Suttle-Straus Inc., Waunakee, WI Parent: TDS, Inc., Chicago, IL	\$43.12	\$37.76	+14	Ted Straus	155	DM 40%; DWF 25%; COM 20%; S/T 10%; SPEC 5% (Promotional)	DCW; DCS; DWF; OFS; OFW; OFD	Prv	1
107	113	Hudson Printing, Salt Lake City, UT	\$42.94	\$42.63	+1	Paul Hudson	210	PUB 30%; CAT 25%; COM 20%; DM 10%; BKS 8%; PKG 4%; INS 3%	DCW; DCS; OFW; OFD	Prv	1
108	125	Phase 3 Marketing and Communications, Atlanta, GA	\$42.79	\$38.69	+11	Ken Holsclaw	194	DWF 58%; SPEC 27% (Agency Services, fabrication, warehousing, distribution); COM 15%	DCS; DWF	Prv	5
109	114	ANRO Inc., West Chester, PA	\$42.30	\$42.10	—	James A. Spinelli Jr.	117	DM 56%; COM 35%; DWF 6%; SPEC 3% (Web services, promotional items)	DCW; DCS; DWF; LTR; OFS; OFD	Prv	1
110	—	Elanders Americas, Davenport, IA Parent: Elanders AB, Mölndal, Sweden	\$41.26	\$82.40	-50	Jay McEvoy	225	S/T 55%; BKS 20%; IND 20%; DWF 5%	DCW; DCS; DWF; OFS	Pub	2
111	119	Olympus Group, Milwaukee, WI	\$41.00	\$38.00	+8	Brian Adam	250	DWF 100%	DWF	Prv	4
112	69	The Dot Corp., Irvine, CA	\$40.60	\$71.80	-43	Bruce M. Carson	170	DM 25%; COM 20%; SPEC 15% (Fulfillment); FIN 10%; S/T 10%; CAT 10%; INS 5%; DWF 5%	DCW; DCS; DWF; OFS	Prv	3
113	122	Doxim Direct, Suwanee, GA	\$40.50	\$39.89	+2	Curtis Jones	136	FIN 40%; CAT 25%; DM 20%; INS 10%; S/T 5%	DCW; DCS; LTR	Prv	2
114	130	Gilson Graphics, Grand Rapids, MI	\$40.16	\$37.62	+7	David L. Gilson	198	DWF 35%; COM 35%; SPEC 10% (Design, fulfillment, promotional items, composition); CAT 5%; DM 5%; BKS 5%; PKG 5%	DCW; DCS; DWF; OFS	Prv	3
115	—	TI Group, Toronto, ON	\$40.00	\$35.00	+14	Renee Walsh	190	DWF 30%; FIN 20%; COM 20%; SPEC 20% (Creative and visual merchandising/fabrication); DM 10%	DCS; DWF; OFS	Prv	2
116	145	PDF Print Communications Inc., Signal Hill, CA	\$39.73	\$32.49	+22	Kevin Mullaney	146	SPEC 82% (Forms); COM 10%; PKG 8%	N/A	Prv	6
117	—	Journal Graphics, Portland, OR	\$39.56	\$46.96	-16	Tiffany Spears	107	PUB 70%; COM 15%; CAT 10%; INS 5%	OFW	Prv	1
118	121	Midstates Inc. Print & Media Solutions, Aberdeen, SD	\$39.40	\$39.99	-1	Matt Feickert	200	DM 50%; CAT 20%; PUB 15%; COM 12%; DWF 3%	DCS; DWF; LTR; OFS; OFW	Prv	2
118	133	Graphic Village, Cincinnati, OH Parent: Revitalize Capital, Cincinnati, Ohio	\$39.40	\$35.70	+10	Eric Kahn	225	COM 40%; DM 20%; DWF 18%; SPEC 12%; PKG 10%	DCW; DCS; DWF; OFS; SCR	Prv	4
120	94	Kenmore Envelope, Henrico, VA	\$39.00	\$54.02	-28	Scott Evans	155	DM 97%; INS 2%; S/T 1%	OFS	Prv	1
120	127	CP Direct, Lanham, MD Parent: Granite Creek Capital Partners, Chicago, IL	\$39.00	\$34.00	+15	Matt Trotta	119	DM 100%	OFS; OFW	Prv	1
120	94	Baesman Group, Hilliard, OH	\$39.00	\$38.00	+3	Rod Baesman	135	DM 50%; DWF 20%; COM 15%; SPEC 15% (strategy, email, consulting, fulfillment)	DCW; DCS; DWF; OFS	Prv	2
123	—	Alcom Printing Group, Harleysville, PA	\$38.50	\$36.00	+7	Don Eichman	138	COM 70%; FIN 11%; DM 9%; BKS 4%; PUB 3%; PKG 2%; CAT 1%	DCS; DWF; OFS; OFW; OFD	Prv	1
124	116	ColorDynamics, Allen, TX	\$38.00	\$41.00	-7	Matt Coltharp	160	COM 45%; DWF 40%; DM 15%	DCS; DWF; OFS; OFW	Prv	1
124	—	King Printing, Lowell, MA	\$38.00	\$36.00	+6	Adi Chinai	120	BKS 99%; PUB 1%	DCW; DCS; OFS	Prv	1
126	117	Stolze Printing, Bridgeton, MO	\$37.85	\$40.33	-6	Phillip D. Stolze/ David B. Stolze	125	DM 75%; COM 25%	DCS; OFS	Prv	1
127	108	J.S. McCarthy Packaging + Print, Augusta, ME	\$37.40	\$44.10	-15	Jonathan Tardiff	126	PKG 77%; COM 23%	DCS; OFS	Emp	1
128	137	Crossmark Graphics, New Berlin, WI	\$37.00	\$35.00	+6	Tammy Rechner	65	COM 70%; PKG 22%; DWF 7%	DCS; DWF; OFS	Prv	1
129	132	Worth Higgins & Associates, Richmond, VA	\$36.70	\$35.90	+2	Brian Losch	185	COM 84%; DWF 16%	DCS; DWF; OFS	Emp	2

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PRINTING IMPRESSIONS

300

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130	137	A3 Visual, Los Angeles, CA	\$36.22	\$35.18	+3	Craig Furst	180	DWF 85%; COM 10%; IND 5%	DCW; DCS; DWF	Prv	4
131	144	MinMor Industries, Minneapolis, MN	\$36.00	\$33.00	+9	Kim Miner	140	PKG 70%; SPEC 30% (Printed novelties)	DCS; FLX; OFS; OFW	Prv	1
132	141	Rand Graphics, Wichita, KS	\$35.85	\$34.62	+4	Randy Vautravers	200	COM 45%; DWF 30%; PUB 15%; IND 10%	DCS; DWF; OFS; OFD; SCR	Emp	2
133	133	P.A. Hutchison Co. LLC, Mayfield, PA	\$35.70	\$35.70	—	Christian Hutchison	170	BKS 80%; FIN 10%; CAT 10%	DCW; OFS; OFW; OFD	Prv	1
134	142	Wallace Graphics, Duluth, GA	\$35.60	\$34.10	+4	Jonathan Wallace	150	COM 50%; DM 15%; DWF 15%; BKS 10%; FIN 10%	DCW; DCS; DWF; OFS; OFD	Prv	2
135	110	Quantum Group, Morton Grove, IL	\$35.04	\$37.86	-7	Cheryl Kahanec	173	COM 40%; DM 40%; S/T 8%; CAT 5%; PKG 5%; BKS 2%	DCW; DCS; OFS; OFD	Prv	2
136	137	Bolger, Minneapolis, MN	\$35.00	\$35.00	—	dik Bolger	176	COM 46%; DM 45%; SPEC 8% (IT/fulfillment)	DCS; DWF; OFS	Prv	2
137	131	The Maple Press Co., York, PA	\$33.20	\$37.60	-12	James Wisotzkey	298	BKS 100%	DCW; DCS; OFS; OFW	Prv	1
138	118	Johnson & Quin, Niles, IL	\$32.80	\$40.10	-18	Andrew Henkel	140	DM 97%; SPEC 3% (Ballots)	DCW; DCS	Prv	1
139	159	Slate Group, Lubbock, TX	\$32.32	\$28.19	+15	Don Denny	120	PUB 30%; COM 25%; CAT 15%; DWF 15%; DM 10%; BKS 5%	DCS; DWF; LTR; OFS	Prv	1
140	143	EP Graphics, Berne, IN	\$32.28	\$33.16	-3	Tyler N. Kitt	130	CAT 68%; PUB 23%; DM 8%; SPEC 1% (Fulfillment)	DCS; OFW	Prv	1
141	149	Forum Communications Printing, Fargo, ND	\$31.49	\$30.97	+2	Dave Erstad	196	COM 28%; PUB 28%; BKS 20%; NEWS 14%; CAT 7%; INS 2%; DM 1%	DCS; OFS; OFW	Prv	3
142	147	Midway Press, Dallas, TX	\$31.40	\$31.50	—	T. Cass Andrews	103	PUB 60%; NEWS 30%; DM 10%	OFW	Prv	1
143	109	SeaChange, Minneapolis, MN	\$31.07	\$43.61	-29	Wendi Breuer	154	DM 45%; SPEC 30% (Election services, technology services, and promotional items); PKG 25%	DCW; DCS; DWF; OFS; OFW	Prv	3
144	148	Shapco Printing, Golden Valley, MN	\$31.00	\$31.00	—	Joel Shapiro	125	FIN 25%; CAT 25%; PUB 20%; IND 20%; DWF 10%	DCS; DWF; OFS; OFD	Prv	1
145	175	Vox Printing, Oklahoma City, OK	\$30.41	\$24.10	+26	David Reid	99	PKG 74%; COM 26%	DCS; FLX; OFW	Prv	1
146	151	3A Press, Lajas, PR	\$30.25	\$23.94	+26	Marie A. Rosado	166	BKS 50%; PKG 50%	DCS; OFS; OFW	Prv	1
147	155	Litho Press, Indianapolis, IN	\$30.02	\$29.21	+3	Bernie Lacy and John Lacy	45	PKG 90%; COM 10%	DWF; OFS	Prv	1
148	—	Phipps Dickson Integra (PDI) Inc., Kirkland, QC	\$30.00	\$29.00	+3	Jamie Barbieri	220	COM 40%; DWF 35%; PKG 10%; DM 9%; BKS 4%; SPEC 2% (Media and graphic services)	DCS; DWF; OFS; OFD; SCR	Prv	3
148	156	Peczuh Printing & Paperbox, Price, UT	\$30.00	\$29.00	+3	Frank Peczu Jr.	120	COM 55%; PKG 35%; DWF 5%; SPEC 5% (Flexo)	DCS; DWF; FLX; OFS	Prv	3
148	162	Think Patented, Miamisburg, OH	\$30.00	\$30.00	—	Kenneth O. McNeerney, Niels M. Winther	130	COM 32%; SPEC 19%; DM 15%; PKG 8%; PUB 8%; DWF 7%; INS 6%; CAT 5%	DCS; DWF; OFS; OFD	Prv	1
151	150	Planet Direct, Manassas, VA	\$29.33	\$30.53	-4	Ryan Gutman	173	DM 100%	DCW; DCS; OFS; OFW	Prv	1
152	—	Calitho, Concord, CA	\$29.18	\$33.86	-14	Mardjan Taheripour	148	PKG 60%; DWF 20%; COM 15%; DM 5%	DCS; DWF; OFS; SCR	Prv	3
153	—	PrintMail Solutions, Newtown, PA	\$29.00	\$28.00	+4	Keith Reilly	165	DM 99%; INS 1%	DCW; DCS	Prv	2
154	160	Strategic Factory, Owings Mills, MD	\$28.32	\$27.07	+5	Keith Miller	165	DM 24%; COM 20%; SPEC 20% (Graphic Design, marketing, digital and website services, signage); CAT 10%; BKS 6%; DWF 5%; GAR 4%; FIN 3%; PUB 3%; S/T 3%; PKG 2%	DCW; DCS; DWF; OFS; OFD	Prv	3
155	183	Seaway Printing, Green Bay, WI	\$26.95	\$22.51	+20	Kevin Heslin	82	PUB 60%; BKS 30%; CAT 10%	DCW; DCS; OFS	Prv	1
156	169	Cowan Graphics Inc., Edmonton, AB	\$26.30	\$25.00	+5	Blaine MacMillan	165	DWF 60%; SPEC 25% (Fleet graphics, screen printing, and architectural); IND 15%	DCS; DWF; SCR	Prv	3
157	157	Polaris Direct, Hooksett, NH	\$25.70	\$28.40	-10	Judith Maloy	76	DM 98%; COM 2%	DCW; DCS	Prv	1
158	162	Middlestreet Graphics and Displays, Reynoldsburg, OH Parent: G&J Pepsi, Cincinnati, OH	\$25.50	\$23.20	+10	Dean DeMarco	58	DWF 80%; PKG 20%	DCW; DCS; DWF	Prv	2
158	179	O'Neil Printing, Phoenix, AZ	\$25.50	\$23.40	+9	Simon Beltran	82	COM 58%; SPEC 14% (Web-to-print orders); DM 10%; BKS 10%; DWF 8%	DCS; DWF; OFS; OFD	Emp	1
160	176	Aspen Press and Packaging, Salt Lake City, UT	\$25.20	\$24.00	+5	Scott Robbins	120	PKG 85%; COM 15%	DCS; FLX; OFS	Prv	1
161	169	CJ Graphics Inc., Mississauga, ON	\$25.00	\$23.00	+9	Jay Mandarino	135	DWF 29%; PKG 18%; DM 15%; CAT 9%; COM 8%; FIN 8%; SPEC 7% (Specialty and embellishments); INS 5%; BKS 1%	N/A	Prv	1
162	—	Mel Printing/Print Bind Ship, Taylor, MI	\$24.80	\$22.20	+12	Mike Filkovich	80	BKS 60%; COM 20%; PKG 5%; DWF 5%; DM 5%; CAT 2%; PUB 2%	DCW; DCS; DWF; OFS	Prv	3
163	172	Empire Screen Printing, Onalaska, WI	\$24.70	\$27.87	-11	John Freismuth	190	COM 80%; SPEC 18%; DWF 2%	DCW; DCS; DWF; FLX; SCR	Prv	1
164	171	Mele Printing, Covington, LA	\$24.67	\$22.56	+9	Mallery Mele	112	COM 40%; DM 20%; S/T 10%; PUB 10%; INS 10%; DWF 10%	DCW; DCS; DWF; LTR; OFS; OFD	Prv	2
165	—	Envision3, Bloomington, IL	\$24.50	\$19.20	+28	Kevin Franz	65	COM 43%; CAT 25%; DM 20%; PKG 12%	DCS; OFS	Prv	2
166	192	Tursso Companies, Inc., St. Paul, MN	\$24.40	\$23.50	+4	Michelle Rencher	62	PKG 100%	DCW; FLX; OFS	Prv	2

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PRINTING IMPRESSIONS

300

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167	161	Team Concept Printing & Thermography , Carol Stream, IL	\$24.13	\$27.02	-11	Anthony Rouse	70	COM 43%; DM 17%; PKG 15%; DWF 9%; BKS 8%; SPEC 5% (Plastic products); CAT 3%	DCS; DWF; OFS; OFD	Prv	1
168	166	TLF Graphics , Rochester, NY	\$24.00	\$25.80	-7	Robert McJury	123	SPEC 90% (Labels, signage, Flexo, Roll digital); DWF 10%	DCW; DCS; DWF; FLX; SCR	Prv	2
168	176	Brodnax , Dallas, TX	\$24.00	\$24.00	—	Mike Campbell	100	COM 25%; CAT 20%; DM 20%; DWF 15%; PUB 10%; BKS 5%; S/T 5%	DCS; DWF; OFS; OFD	Prv	2
168	181	D'Andrea Visual Communications , Cypress, CA	\$24.00	\$23.10	+4	David D'Andrea	90	DWF 70%; PKG 20%; CAT 5%; DM 5%	DCS; DWF; OFS	Prv	2
168	—	Point B Solutions , Brooklyn Park, MN	\$24.00	\$22.00	+9	Joe Avery	98	COM 30%; DM 25%; CAT 10%; DWF 10%; BKS 10%; FIN 10%; PKG 5%	DCS; DWF; OFS; OFD	Prv	2
172	—	Vision Graphics , Salt Lake City, UT	\$23.88	\$19.82	+20	Guy Timothy	90	DWF 63%; SPEC 32% (Reprographics, promotional products, equipment, service, supplies, and digital displays); COM 4%	DCW; DCS; DWF	Prv	4
173	174	ID Label , Lake Villa, IL	\$23.80	\$24.20	-2	Neil Johnston	78	PKG 100%	DCW; FLX	Prv	2
174	168	Robin Enterprises , Westerville, OH	\$23.50	\$25.60	-8	Brad Hance	108	COM 75%; DWF 10%; PKG 10%; DM 5%	DCS; DWF; LTR; OFS	Prv	1
175	165	KM Media Group , Clifton, NJ	\$23.30	\$26.20	-11	Jeffrey Kirschenbaum	72	COM 40%; INS 20%; FIN 15%; PUB 15%; DM 10%	DCS; DWF; LTR; OFS; OFW	Prv	1
176	192	Wallace Carlson Printing , Minnetonka, MN	\$23.00	\$20.00	+15	Ann K. Turbeville	77	COM 45%; PUB 20%; PKG 15%; DM 10%; CAT 10%	DCS; LTR; OFS	Prv	2
177	184	Thysse , Oregon, WI	\$22.50	\$22.50	—	Jason Thysse	110	DWF 32%; COM 22%; DM 15%; PKG 13%; CAT 5%; INS 5%; FIN 5%; PUB 2%; BKS 1%	DCS; DWF; LTR; OFS	Prv	1
178	180	Zenger Group , Tonawanda, NY	\$22.02	\$23.24	-5	Stephen R. Zenger	125	DM 65%; COM 15%; PKG 7%; S/T 5%; SPEC 4% (Large- format, retail); CAT 3%; BKS 1%	DCS; DWF; LTR; OFS; OFD	Prv	4
179	176	Westamerica Communications , Lake Forest, CA	\$22.00	\$26.00	-15	Doug Grant	88	COM 60%; DWF 15%; PKG 15%; DM 10%	DCS; DWF; LTR; OFS	Prv	2
179	192	Digital Dog Direct , Ewing, NJ	\$22.00	\$20.00	+10	Stephen Flood	65	DM 75%; S/T 20%; SPEC 5% (Fulfillment)	DCW; DCS; DWF; OFD	Prv	1
181	—	Courier Graphics , Phoenix, AZ	\$21.90	\$29.00	-24	Scott Carritt	65	CAT 40%; COM 30%; PUB 20%; DM 10%	OFS; OFW	Prv	1
182	167	Master Graphics , Rochelle, IL	\$21.50	\$25.75	-17	Kenneth Love	83	DM 55%; INS 25%; FIN 15%; COM 5%	OFW	Prv	2
182	182	HardingPoorman , Indianapolis, IN	\$21.50	\$22.55	-5	David Harding	95	COM 40%; DM 20%; DWF 20%; PKG 10%; INS 10%	DCS; DWF; OFS	Prv	1
184	207	PrintComm , Flint, MI	\$21.31	\$18.52	+15	Kevin Naughton	120	DM 80%; S/T 10%; COM 10%	DCW; DCS; DWF; OFS; OFD	Prv	1
185	190	TentCraft , Traverse City, MI	\$21.01	\$22.38	-6	Matt Bulloch	87	DWF 100%	DWF	Prv	2
186	173	Allen Printing , Nashville, TN	\$21.00	\$24.30	-14	Shannon Heffington	130	FIN 30%; IND 20%; DM 20%; BKS 15%; CAT 10%; INS 5%	DCS; LTR; OFS	Prv	2
186	186	Techprint Inc. , Lawrence, MA	\$21.00	\$22.00	-5	Paul J. Durant Jr.	125	SPEC 90% (Labels, graphic overlays, printed electronics); PKG 10%	DCW; DCS; FLX; SCR	Prv	1
186	188	Color Ink , Sussex, WI	\$21.00	\$14.80	+42	Todd Meissner	100	PKG 45%; DWF 40%; COM 10%; DM 5%	DCS; DWF; OFS	Prv	2
189	—	CRW Graphics , Pennsauken, NJ	\$20.88	\$22.03	-5	Dave Carpenter	83	COM 80%; BKS 5%; FIN 5%; PKG 4%; DM 4%; DWF 2%	N/A	Prv	2
190	192	Hederman Brothers , Madison, MS	\$20.73	\$20.00	+4	Doug Hederman	101	COM 25%; DM 25%; PUB 15%; DWF 15%; INS 10%; BKS 5%; CAT 5%	DCS; DWF; OFS; OFD	Prv	2
191	202	Marina Graphic Center , Hawthorne, CA	\$20.50	\$19.00	+8	Lisa Buckingham	115	COM 55%; DM 45%	DCS; DWF; LTR; OFS	Prv	1
192	151	Continental Web Press , Itasca, IL	\$20.00	\$23.00	-13	Diane K. Field	125	CAT 90%; DM 10%	DCS; OFW	Prv	1
192	—	Print NW , Lakewood, WA	\$20.00	\$19.50	+3	Jeff Stallings	106	COM 42%; DM 20%; SPEC 10% (Promotional products); GAR 10%; PKG 10%; PUB 8%	DCS; DWF; OFS; OFD	Prv	2
192	192	Spectra Print , Stevens Point, WI	\$20.00	\$20.00	—	Eric Hofmeister	100	COM 100%	DCW; DCS; DWF; OFS; OFW	Prv	1
192	—	CPCneutek , Grand Junction, CO	\$20.00	\$18.50	+8	Michael Antonucci	130	PKG 40%; CAT 25%; SPEC 15% (Flexo); COM 13%; DWF 6%; DM 1%	DCS; DWF; FLX; OFS; OFD	Prv	3
196	211	Visions Inc. , Brooklyn Park, MN	\$19.10	\$18.30	+4	Jon Otto	111	COM 24%; DM 22%; DWF 10%; PKG 9%; INS 8%; IND 8%; FIN 5%; BKS 4%; CAT 3%; PUB 3%; SPEC 3% (Specialty products, design, creative services, wide-format); S/T 1%	DCS; DWF; OFS	Prv	2
197	202	Graphic Dimensions , Austell, GA	\$19.00	\$19.00	—	Jay Scammell	110	S/T 50%; SPEC 20% (labels); COM 20%; FIN 10%	DCS; FLX; OFS; OFW	Prv	3
197	208	Blanks Printing & Digital Solutions , Dallas, TX	\$19.00	\$18.50	+3	Jeff Blanks	75	COM 58%; DWF 20%; DM 10%; CAT 5%; PUB 5%; PKG 2%	DCS; DWF; OFS	Prv	1
197	213	Astek / On Air Design , Van Nuys, CA	\$19.00	\$18.00	+6	Aaron Kirsch	63	DWF 100%	DWF	Prv	1
200	189	Modernistic Inc. , Stillwater, MN	\$18.80	\$20.90	-10	James Schulte	110	IND 32%; DWF 32%; SPEC 32% (Screen POP); COM 4%	DCW; DCS; DWF; LTR; SCR	Prv	1
201	198	V.G. Reed & Sons , Louisville, KY	\$18.75	\$19.70	-5	Robert Reed Sr.	88	IND 75%; FIN 15%; COM 10%	DCS; LTR; OFS; OFW	Prv	1

LEGEND: N/A – Not Available E – Estimated **Primary Specialties:** BKS – Book Manufacturing; CAT – Catalogs; COM – General Commercial Printing; DM – Direct Mail; DWF – Wide-/Grand-Format Printing; FIN – Financial Printing; GAR – Garments; IND – Industrial Printing; INS – Inserts/Preprints; NEWS – Newspapers; PKG – Packaging; PUB – Publications/Periodicals; SPEC – Specialty Printing; S/T – Statements/Transactional; N/A – Not Available. **Printing Processes/Capabilities:** DCW – Digital (Continuous-Web); DCS – Digital (Cut-Sheet); DWF – Digital (Wide- & Grand-Format); FLX – Flexography; GRV – Gravure; LTR – Letterpress; OFS – Offset (Sheetfed); OFW – Offset (Web); OFD – Offset/Digital Hybrid; SCR – Screen

PRINTING IMPRESSIONS

300

'24	'23	Company	Total Sales (Millions)	Previous Year's (Millions)	Change (%)	Principal Officer	Employees	Primary Specialties	Printing Processes/ Capabilities	Ownership	Plants
202	212	MWI Direct, Lincoln, NE	\$18.70	\$18.10	+3	Dean Hart	102	DM 100%	DCW; DCS; OFW	Prv	1
203	191	Aradius Group, Omaha, NE	\$18.50	\$20.50	-10	Steven D. Hayes	80	DM 75%; COM 25%	DCW; DCS; OFS; OFW; OFD	Prv	1
203	208	Imperial Communications, New Berlin, WI	\$18.50	\$18.50	—	Jason Stormowski	71	DWF 50%; PKG 20%; COM 10%; DM 10%; INS 10%	DCS; DWF; OFS	Prv	2
205	—	Choctaw Print Services, Durant, OK Parent: Choctaw Nation of Oklahoma, Durant, OK	\$18.11	\$18.29	-1	Kolton Prince	23	SPEC 45% (Promotional products and apparel); DM 35%; CAT 10%; PUB 5%; BKS 5%	DCW; DCS; DWF; OFS; OFD; SCR	Prv	1
206	206	PrintingCenterUSA, Great Falls, MT Parent: Crago Inc., Great Falls, MT	\$18.10	\$18.99	-5	Craig Barber	53	COM 94%; DM 6%	DCS	Prv	1
207	—	Holland Litho Printing Service, Zeeland, MI	\$17.97	\$18.64	-4	Rick Baarman	90	COM 40%; DM 37%; CAT 10%; PKG 10%; PUB 2%; BKS 1%	DCS; OFS	Prv	1
208	—	SunDance Marketing Solutions, Orlando, FL	\$17.53	\$18.51	-5	JohnHenry Ruggieri	98	COM 65%; PKG 35%	DCW; DCS; DWF; FLX; OFS	Prv	3
209	215	Mitchell Press Limited, Burnaby, BC	\$17.20	\$17.00	+1	David Mitchell	98	PUB 50%; COM 15%; CAT 15%; DM 10%; PKG 5%; DWF 3%; SPEC 2%	DCS; DWF; OFW; OFD	Prv	1
210	—	CE Printed Products, Carol Stream, IL	\$16.90	\$18.40	-8	Robert Ohr	75	COM 100%	DCS; FLX; OFS	Prv	2
211	221	METZGERS, Toledo, OH	\$16.88	\$15.85	+6	Tony Metzger	85	COM 45%; SPEC 20% (Fulfillment, e-services, promotional products); DWF 15%; DM 10%; PKG 5%; CAT 5%	DCS; DWF; OFS; OFD	Prv	1
212	222	Visual Marking Systems, Inc., Twinsburg, OH	\$16.33	\$15.67	+4	Dolf Kahle	135	IND 60%; DWF 30%; SPEC 5% (OEM labels, decal and overlays, branded apparel and promotional products); GAR 5%	DCW; DCS; DWF; OFS; OFW; SCR	Prv	2
213	—	Fineline Printing Group, Indianapolis, IN	\$16.30	\$16.00	+2	Richard Miller	60	COM 39%; SPEC 18% (Digital, cross-media, promotional products); DM 15%; S/T 15%; PUB 5%; DWF 4%; CAT 2%; FIN 1%; INS 1%	DCS; DWF; OFS	Prv	1
214	—	Neyenesch Printers, San Diego, CA	\$16.14	\$15.86	+2	Cliff Neyenesch, Carol Bentley	65	COM 100%	DCS; OFS	Prv	2
215	214	Federal Direct, Little Falls, NJ	\$16.10	\$17.70	-9	Angela Stubbs	65	IND 55%; FIN 45%	DCS; OFW	Prv	1
216	—	J&M Printing (ND), Gwinner, ND	\$16.00	\$15.00	+7	Jay McCleery	50	COM 60%; DM 30%; CAT 10%	DCS; LTR; OFS; OFD	Prv	2
216	—	Color Reflections LLC, Las Vegas, NV	\$16.00	\$15.00	+7	Joseph J Castellano	65	DWF 100%	DCS; DWF; OFD	Prv	2
218	—	Art and Negative Graphics Inc., Lanham, MD	\$15.80	\$14.00	+13	James Myers	48	DM 95%; DWF 5%	DCW; DCS; DWF; OFS	Prv	1
219	215	Consolidated Press, Seattle, WA	\$15.70	\$16.90	-7	Brett Olszewski	55	PUB 40%; BKS 20%; COM 20%; CAT 10%; DM 10%	DCS; OFS; OFW	Prv	2
220	226	Hera Printing Corp., San Juan, PR	\$15.25	\$15.00	+2	Ricardo L. Garcia	100	COM 79%; INS 10%; DWF 5%; CAT 5%; PKG 1%	DCS; DWF; FLX; OFS; OFW; OFD	Prv	2
221	—	SuperGraphics, Seattle, WA	\$15.20	\$14.10	+8	Reid Baker	52	DWF 100%	N/A	Prv	1
222	224	Garlich Printing, St. Louis, MO	\$15.00	\$15.25	-2	Brad Garlich	60	SPEC 40% (POS, tear pads); COM 30%; DM 20%; BKS 5%; CAT 5%	DCS; LTR; OFS; OFD	Emp	2
222	229	Compu-Mail, LLC, Grand Island, NY	\$15.00	\$14.00	+7	Anthony Marchioni	101	DM 20%; S/T 20%; COM 10%; CAT 10%; INS 10%; FIN 10%; IND 5%; PUB 5%; SPEC 5% (Promotional products); PKG 3%; DWF 2%	DCS; DWF; LTR; OFS	Prv	1
222	—	Imaged Advertising Creations, Toronto, ON	\$15.00	\$12.00	+25	Sean Sadhoo	45	DWF 100%	DWF	Prv	1
225	—	Integrated Mail Industries, Milwaukee, WI Parent: AB Data, Milwaukee, WI	\$14.50	\$14.50	—	Davie Ludowissi	125	DM 100%	DCW; DCS; OFW	Prv	1
226	233	Colorchrome Atlanta, Norcross, GA	\$14.13	\$13.07	+8	John Rhodes	73	DWF 100%	DWF	Prv	1
227	230	Mt. Royal Printing, Baltimore, MD	\$14.00	\$13.80	+1	Gary Cayce	54	COM 70%; PUB 15%; DM 10%; DWF 5%	DCS; DWF; OFS; OFD	Prv	1
227	237	Walker360, Montgomery, AL	\$14.00	\$12.70	+10	Taylor Blackwell	56	COM 34%; BKS 20%; SPEC 20% (Marketing/publishing); PUB 15%; DM 11%	DCW; DCS; OFS	Prv	2
229	223	Liberty Creative Solutions, Tinley Park, IL	\$13.90	\$15.50	-10	Angela Hipelius	60	DM 60%; COM 20%; SPEC 15% (Promotional/fulfillment); DWF 5%	DCW; DCS; DWF; OFS	Prv	3
230	234	L+L Printers Carlsbad, LLC, Carlsbad, CA	\$13.20	\$14.30	-8	Bill Anderson	70	DM 30%; INS 20%; COM 15%; DWF 10%; BKS 10%; PKG 10%; CAT 5%	DCS; DWF; OFS; OFD	Prv	1
231	—	Consortium Print Group, Edison, NJ	\$13.16	\$12.31	+7	Larry Solomon	N/A	N/A	N/A	Prv	N/A
232	244	Knight Abbey Printing & Direct Mail, Biloxi, MS	\$12.80	\$11.80	+8	Tonya Spiers	64	DM 75%; COM 24%; DWF 1%	DCW; DCS; DWF; LTR; OFS	Prv	1
233	—	Haig Graphic Communications, Hauppauge, NY	\$12.56	\$12.26	+2	James Kalousdian	44	DWF 25%; CAT 25%; PUB 25%; DM 25%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	1
234	245	QT2, Tiffin, OH	\$12.20	\$11.40	+7	Janine Moore	85	FIN 35%; COM 20%; CAT 15%; BKS 15%; DM 10%; PUB 5%	DCS; OFS; OFW	Prv	2
235	218	ER2 Image Group, Hanover Park, IL	\$12.00	\$16.60	-28	Gary Schellerer	75	DWF 80%; SPEC 20% (Installation services, custom fabrication, routing, lamination design, etc.)	DWF	Prv	1
235	241	Color Reflections, Philadelphia, PA	\$12.00	\$11.50	+4	Eric Berger	38	DWF 100%	DCS; DWF	Prv	1

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PRINTING IMPRESSIONS

300

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235	—	LPP Leading Print Partner, West Sacramento, CA	\$12.00	\$11.00	+9	Pinder Basi	55	DM 35%; DWF 20%; BKS 20%; CAT 15%; PUB 10%	DCS; DWF; LTR; OFS; OFW	Prv	1
238	239	Foresight Group, Lansing, MI	\$11.98	\$12.13	-1	Stacey Trzeciak	62	COM 60%; DWF 23%; SPEC 10% (Promotional); DM 7%	DCS; DWF; OFS	Prv	3
239	215	Simpson Print / B2 Signs & Events, Bloomington, ON	\$11.85	\$12.55	-6	Carla Johanns	70	DWF 50%; SPEC 30% (Event and custom display); IND 10%; PKG 5%; COM 5%	DCS; DWF; OFS; OFW; SCR	Prv	1
240	251	Thompson Print & Mailing Solutions, San Antonio, TX	\$11.71	\$10.65	+10	David Thompson	55	COM 70%; DM 10%; INS 6%; DWF 5%; CAT 5%; BKS 2%; PKG 2%	DCW; DCS; DWF; OFS; OFD; SCR	Prv	2
241	—	The Advertisers Printing Company Inc., Saint Louis, MO	\$11.60	\$12.00	-3	Bill Fechner	45	COM 50%; DM 40%; PKG 10%	DCS; OFS; OFD	Prv	1
242	247	A C Printing, Euless, TX	\$11.50	\$11.00	+5	Durriya Dawood	52	COM 52%; BKS 23%; CAT 14%; DM 9%; SPEC 2%	DCS; LTR; OFS; OFW	Prv	1
243	240	Royal, Brooklyn Park, MN	\$11.39	\$12.07	-6	Tim Urness	50	SPEC 75% (Business forms); PKG 20%; COM 3%; DM 2%	DCS; FLX; OFW	Prv	1
244	256	Milpak Graphics, King, NC	\$11.12	\$10.48	+6	Billy Kilby	44	IND 35%; SPEC 35% (Tags and labels); DM 30%	FLX	Prv	1
245	241	Source One Digital, Norton Shores, MI	\$11.10	\$12.00	-8	Randy Crow	55	DWF 95%; PKG 5%	DWF	Prv	1
246	247	Merrick Printing, Louisville, KY	\$11.00	\$11.00	—	M. David Merrick	68	COM 56%; BKS 15%; PUB 10%; DM 7%; PKG 5%; CAT 5%; DWF 2%	DCS; DWF; OFS; OFW; OFD	Prv	1
246	—	The Kennickell Group, Savannah, GA	\$11.00	\$11.00	—	Al Kennickell	65	N/A	N/A	Prv	1
248	236	Gasch Printing, Odenton, MD	\$10.97	\$12.99	-16	Doug Gasch	52	BKS 100%	DCW; DCS	Prv	1
249	265	Total Graphic Solutions, Acworth, GA	\$10.88	\$9.50	+15	Charles Rezac	23	DWF 80%; PKG 20%	DCS; DWF; OFS	Prv	2
250	266	Toof American Digital, Memphis, TN	\$10.50	\$9.30	+13	Stillman McFadden	58	COM 40%; DWF 20%; DM 20%; CAT 15%; BKS 5%	DCS; DWF; LTR; OFS; OFW; OFD	Prv	1
251	255	Olson Visual, Hawthorne, CA	\$10.30	\$10.50	-2	Richard	42	DWF 100%	DWF	Prv	1
252	251	Puritan Press, Hollis, NH	\$10.21	\$10.65	-4	Kurt Peterson	57	COM 45%; BKS 20%; CAT 10%; PUB 10%; DM 10%; FIN 5%	DCS; OFS	Prv	1
253	257	M13 Graphics, Schaumburg, IL	\$10.20	\$10.40	-2	Dan Banakis	43	COM 76%; DM 12%; CAT 8%; DWF 2%; PKG 1%; GAR 1%	DCS; DWF; OFS	Prv	1
253	261	Lithtex Printing Solutions, Hillsboro, OR	\$10.20	\$10.00	+2	Les Davis	50	COM 15%; DM 15%; CAT 10%; PUB 10%; INS 10%; IND 10%; DWF 10%; PKG 10%; FIN 5%; S/T 5%	N/A	Prv	1
255	258	Enhance a Colour, Danbury, CT	\$10.10	\$9.60	+5	Kevin O'Connor	43	N/A	DCS; DWF	Prv	1
256	—	Pictura, Golden Valley, MN	\$10.00	\$11.00	-9	Paul Lilienthal	30	DWF 95%; PKG 5%	DWF	Prv	1
256	269	Push Solutions, New Berlin, WI	\$10.00	\$9.00	+11	Brad Flagge	40	COM 50%; DWF 35%; SPEC 10% (Digital); PKG 5%	DCS; DWF; OFS	Prv	2
258	—	Indexx Inc., Greenville, SC	\$9.85	\$9.73	+1	Jordan Finn	68	SPEC 25% (E-commerce); DWF 20%; COM 15%; CAT 15%; DM 15%; INS 5%; PUB 5%	DCS; DWF; OFS	Prv	1
259	268	Badger Tag & Label, Random Lake, WI	\$9.80	\$9.20	+7	Robert Thiel	40	SPEC 100% (Tags, labels, custom printed products)	DCS; DWF; FLX; LTR	Prv	2
260	238	Graphic Solutions Group, Kennesaw, GA	\$9.70	\$12.50	-22	Mark Pope	55	COM 67%; DWF 10%; SPEC 10% (Promo); DM 8%; PKG 5%	DCS; DWF; LTR; OFS	Prv	1
261	278	World Arts, Inc., Spencer, IN	\$9.60	\$8.20	+17	Matt Leach	53	BKS 70%; COM 21%; DM 8%; PUB 1%	DCS; OFS	Prv	1
262	—	PRI Graphics & Signs, Phoenix, AZ	\$9.40	\$8.50	+11	David Perkinson	45	DWF 70%; COM 20%; IND 10%	DCW; DCS; DWF	Prv	1
262	—	Big Visual Group, Antioch, TN	\$9.40	\$8.20	+15	Scott Snoyer	55	DWF 70%; SPEC 30% (Architectural signage)	DCS; DWF	Prv	1
264	264	Raintree Graphics, Jacksonville, FL	\$9.25	\$9.51	-3	Mike Seethaler	51	COM 70%; DWF 20%; DM 10%	DCS; DWF; OFS	Prv	1
265	—	Independent's Service, Hannibal, MO	\$9.24	\$8.61	+7	Allan Atkins	70	DWF 100%	N/A	Prv	2
266	266	5 Day Business Forms Mfg., Anaheim, CA	\$9.20	\$9.30	-1	Leslie Messick	42	SPEC 100% (Business forms)	OFS; OFW	Prv	1
267	—	Business Card Service, Inc. (BCSI), Burnsville, MN	\$9.18	\$9.33	-2	Tom Marchessault	71	COM 100%	DCS; OFS	Prv	1
268	253	Classic Litho and Design, Torrance, CA	\$9.15	\$10.63	-14	Firo Nikravan	38	DWF 35%; PKG 25%; COM 25%; CAT 10%; DM 5%	DCS; DWF; OFS	Prv	1
269	280	Pro Print, Duluth, MN	\$9.12	\$8.18	+11	Creston Dorothy	53	COM 65%; DM 20%; PUB 10%; DWF 5%	DCS; DWF; OFS; OFD	Prv	3
270	—	TPSI, Tulsa, OK	\$9.10	\$6.20	+47	Fadel Iskander	30	S/T 75%; DM 10%; INS 8%; COM 3%; DWF 2%; BKS 2%	DCS; DWF	Prv	2
271	271	Total Printing Systems, Newton, IL	\$9.00	\$8.95	+1	Richard M. Lindemann II	65	BKS 87%; CAT 5%; COM 4%; PUB 3%; DM 1%	DCW; DCS	Prv	2
272	260	N.E.W. Printing, Appleton, WI	\$8.90	\$10.08	-12	Mark Weinfurter	38	COM 63%; DM 15%; BKS 15%; SPEC 7% (Labels, tags, envelopes, folders, stationery)	DCS; LTR; OFS; OFD	Prv	1
273	272	CFC Print & Mail, Grand Prairie, TX	\$8.82	\$8.82	—	Tommy Gillis	55	FIN 50%; COM 30%; S/T 20%	DCW; DCS; OFS; OFW	Prv	1
274	—	McClung Companies, Waynesboro, VA	\$8.75	\$7.83	+12	Adam Monk	53	COM 65%; DM 20%; BKS 5%; CAT 5%; PUB 5%	DCS; DWF; OFS; OFW	Emp	1

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PRINTING IMPRESSIONS 300

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275	273	Winchester Printers, Winchester, VA	\$8.60	\$8.50	+1	Ron Hottle	25	COM 35%; DM 35%; INS 10%; BKS 5%; FIN 5%; CAT 5%; PUB 5%; IND 4%; PKG 1%	DCS; LTR; OFS	Prv	1
276	273	Interstate Graphics, Rockford, IL	\$8.50	\$8.50	—	Stanley Valiulis	37	DWF 90%; IND 10%	DCS; DWF; SCR	Prv	2
276	275	Grace Printing & Mailing, Skokie, IL	\$8.50	\$8.46	—	Titus M Eapen	44	DM 25%; COM 24%; BKS 15%; DWF 11%; PKG 10%; CAT 5%; PUB 5%; S/T 5%	DCS; DWF; OFS	Prv	1
278	282	PDCgraphics, Southampton, PA	\$8.25	\$8.00	+3	Jim Rosenthal	45	COM 65%; DM 25%; CAT 10%	DCS; DWF; OFS	Prv	1
278	286	Kessler Creative, Jacksonville, FL	\$8.25	\$7.68	+7	Dina Kessler	45	DM 65%; DWF 12%; S/T 8%; BKS 5%; PUB 4%; GAR 3%; COM 3%	DCW; DCS; DWF; OFS; OFD	Prv	1
280	—	New London Communications, Alpharetta, GA	\$7.98	\$7.56	+6	Eric Rountree	40	COM 25%; BKS 15%; IND 10%; GAR 10%; DWF 10%; DM 10%; CAT 5%; PUB 5%; FIN 5%; PKG 5%	DCS; DWF; OFS; OFD	Prv	1
281	—	Professional Printing Center, Inc., Chesapeake, VA	\$7.93	\$7.21	+10	Brian Ward	52	COM 50%; CAT 20%; DM 20%; SPEC 5% (Promotional products); DWF 5%	DCS; DWF; OFS; OFD	Prv	1
282	—	Hampden Press, Denver, CO	\$7.82	\$7.53	+4	Matt Blue	27	COM 30%; DM 30%; DWF 20%; BKS 10%; PKG 10%	N/A	Prv	2
283	263	Lithotone Inc., Elkhart, IN	\$7.80	\$9.60	-19	Jim Priebe	33	DWF 55%; COM 35%; PKG 10%	DCW; DCS; DWF; OFS; OFW; OFD	Prv	1
283	277	Supreme Graphics, Arcadia, WI	\$7.80	\$8.21	-5	Charles Blaschko	48	COM 80%; BKS 15%; PKG 5%	DCS; DWF; LTR; OFS	Prv	2
285	291	Clark Communications, Asheville, NC	\$7.62	\$6.40	+19	Thomas Clark	59	DM 50%; COM 30%; PUB 14%; DWF 6%	DCS; DWF; OFS	Prv	1
286	276	Just Vision It LLC, Lone Jack, MO	\$7.60	\$8.40	-10	John Whitt	30	DWF 70%; COM 25%; GAR 5%	DWF	Prv	1
287	—	Carbonless and Cut Sheet Forms, New Concord, OH	\$7.50	\$7.20	+4	Chris Giller and Jason Killiany	32	N/A	DCS; OFS	Prv	1
288	—	Printpapa, Santa Clara, CA	\$7.39	\$7.67	-4	Paul Nag	34	DM 28%; COM 27%; CAT 18%; BKS 15%; DWF 12%	DCS; DWF; OFS	Prv	1
289	—	Creative Cause Solutions, Inc., Bridgewater, VT	\$7.38	\$7.31	+1	John Otsuki	45	DWF 92%; SPEC 8% (Home/commercial decor)	DWF	Prv	1
290	—	Hudson Printing, Carlsbad, CA	\$7.28	\$6.45	+13	Jim Fairweather	27	DWF 35%; COM 25%; PKG 15%; SPEC 15% (labels); CAT 5%; DM 5%	N/A	Prv	1
291	—	Roe Marketing Group/DBA Berry and Homer, Chester, PA	\$7.21	\$7.01	+3	Brett Roe	36	DWF 75%; SPEC 25% (Fabrication)	DCS; DWF	Prv	2
292	—	The H&H Group, Lancaster, PA	\$7.14	\$7.75	-8	Mike Williams	36	COM 40%; DWF 30%; BKS 30%	DCS; DWF	Prv	1
293	—	SouthEast Mail Service, Lexington, KY	\$7.10	\$6.40	+11	Jeff Fraley	32	DM 77%; PUB 8%; COM 7%; INS 3%; BKS 3%; S/T 2%	DCW; DCS; OFS; OFW; OFD	Prv	2
294	—	The Mail Haus, DePere, WI	\$7.00	\$6.50	+8	Gordon Runnoe	30	DM 95%; S/T 5%	DCW	Prv	1
295	288	E.H. Teasley & Co., Inc. / Inkjet Printing Intl, Dallas, TX	\$6.80	\$7.10	-4	Janice Teasley	38	DWF 100%	DWF	Prv	1
295	292	Graphic Creations, Knoxville, TN	\$6.80	\$6.20	+10	Jim Caughorn	34	COM 45%; DWF 25%; SPEC 20% (Promotional and apparel); DM 10%	DCS; DWF; OFD	Prv	2
297	—	Curry Printing, Westborough, MA	\$6.78	\$6.57	+3	Peter Gardner	27	COM 35%; DM 25%; BKS 20%; DWF 10%; FIN 5%; PKG 5%	N/A	Prv	1
298	285	Graphix Unlimited, Bremen, IN	\$6.70	\$7.70	-13	Gregory B. Erickson	65	IND 65%; DWF 25%; GAR 10%	DWF; SCR	Prv	1
299	—	EM Printing, Bartlett, TN	\$6.52	\$6.02	+8	Ken Quick	45	PUB 35%; DM 35%; BKS 15%; CAT 15%	DCS; LTR; OFS	Prv	1
300	294	FireSprint, Omaha, NE	\$6.40	\$6.10	+5	Gene Hamzhie	36	DWF 100%	DWF	Prv	1
300	294	Identity Signs, Sandy, UT	\$6.40	\$6.10	+5	Brent Albers	32	DWF 80%; SPEC 20% (Signage)	DWF	Prv	2

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NOT LISTED IN OUR 2024 RANKINGS?

If your company should have appeared on our 2024 *Printing Impressions* 300 but did not, let us know for next year's list, which will be in the **July 2025** issue. Scan the QR to generate an email message to the editorial team to be contacted next year or email pi300@napco.com.

— The Editors



2024 PRINTING IMPRESSIONS 300 RANKING

(Listed in Alphabetical Order)

If you know the name of a printing company that you think appears on the list, but you're not sure of its ranking, here's an easy way to locate that firm or to determine whether it's on the list at all. Simply search for the company name within the alphabetical listings below. In addition to each name and headquarters location, a corresponding number appears indicating that firm's ranking. Then, refer back to the actual list.

3A Press , Lajas, Puerto Rico, PR 146	Champion Industries , Huntington, WV 78	E.H. Teasley & Co., Inc. / Inkjet Printing Intl. , Dallas, TX 295	Identity Signs , Sandy, UT 300
5 Day Business Forms Mfg. , Anaheim, CA 266	Choctaw Print Services , Durant, OK... 205	Elanders Americas , Davenport, IA 110	Image Options , Foothill Ranch, CA 103
A C Printing , Eules, TX 242	Cimpress plc , Waltham, MA 2	EM Printing , Bartlett, TN 299	Imaged Advertising Creations , Toronto, ON 222
A.B. Data Ltd. , Milwaukee, WI 61	CJK Group , Brainerd, MN 7	Empire Screen Printing , Onalaska, WI 163	Imagine , Minneapolis, MN 16
A3 Visual , Los Angeles, CA 130	Clark Communications , Asheville, NC 285	Enhance a Colour , Danbury, CT 255	Impact of Minnesota Inc. , Minneapolis, MN 65
ABS Graphics , Itasca, IL 99	Classic Litho and Design , Torrance, CA268	Ennis, Inc. , Midlothian, TX 14	Imperial Communications , New Berlin, WI 203
The Advertisers Printing Company Inc. , Saint Louis, MO 241	Color Ink , Sussex, WI 186	Envision3 , Bloomingdale, IL 165	IMS Inc. , Liverpool, NY 39
Alcom Printing Group , Harleysville, PA 123	Color Reflections , Philadelphia, PA 235	EP Graphics , Berne, IN 140	Independents Service , Hannibal, MO. 265
Allen Printing , Nashville, TN 186	Color Reflections LLC , Las Vegas, NV.. 216	ER2 Image Group , Hanover Park, IL ... 235	Indexx Inc. , Greenville, SC 258
Alliance Franchise Brands , Plymouth, MI13	Colorchrome Atlanta , Norcross, GA... 226	Federal Direct , Little Falls, NJ 215	Inovar Packaging Group , Irving, TX 24
AlphaGraphics , Lakewood, CO 20	ColorDynamics , Allen, TX 124	Fineline Printing Group , Indianapolis, IN213	Integrated Mail Industries , Milwaukee, WI 225
American Litho , Carol Stream, IL 25	Command Companies , Secaucus, NJ... 18	FireSprint , Omaha, NE 300	Intellicor Communications , Lancaster, PA 99
ANRO Inc. , West Chester, PA 109	Compu-Mail , LLC, Grand Island, NY ... 222	Foresight Group , Lansing, MI 238	Interstate Graphics , Rockford, IL 276
Aradius Group , Omaha, NE 203	Consolidated Press , Seattle, WA 219	Fortis Solutions Group , Virginia Beach, VA15	Ironmark , Annapolis Junction, MD 70
Arandell Corp. , Menomonee Falls, WI ... 32	Consortium Print Group , Edison, NJ ... 231	Forum Communications Printing , Fargo, ND 141	J&M Printing (ND) , Gwinner, ND 216
Art and Negative Graphics Inc. , Lanham, MD 218	Continental Web Press , Itasca, IL 192	Franchise Services, Inc. (Sir Speedy & PIP) , Mission Viejo, CA 27	J.S. McCarthy Packaging + Print , Augusta, ME 127
Aspen Press and Packaging , Salt Lake City, UT 160	Core Publishing Solutions, a Thomson Reuters Business , Eagan, MN 44	Freedom Graphic Systems , Milton, WI.. 34	Japs-Olson Company , St. Louis Park, MN29
Astek / On Air Design , Van Nuys, CA 197	Courier Graphics , Phoenix, AZ 181	Freeport Press , New Philadelphia, OH .. 75	The John Roberts Co. , Minneapolis, MN99
AWT Labels & Packaging , Minneapolis, MN30	Cowan Graphics Inc. , Edmonton, AB... 156	Garlich Printing , St. Louis, MO 222	Johnson & Quin , Niles, IL 138
Badger Tag & Label , Random Lake, WI259	CP Direct , Lanham, MD 120	Gasch Printing , Odenton, MD 248	Journal Graphics , Portland, OR 117
Baesman Group , Hilliard, OH 120	CPCneutek , Grand Junction, CO 192	Point B Solutions , Brooklyn Park, MN.. 168	Just Vision It LLC , Lone Jack, MO 286
Business Card Service, Inc. (BCSI) , Burnsville, MN 267	Creative Cause Solutions, Inc. , Bridgewater, VT 289	Gill Studios , Lenexa, KS 85	KDM Enterprises LLC , Carpentersville, IL96
Big Visual Group , Antioch, TN 262	Crossmark Graphics , New Berlin, WI... 128	Gilson Graphics , Grand Rapids, MI 114	The Kennickell Group , Savannah, GA.. 246
Blanks Printing & Digital Solutions , Dallas, TX 197	CRW Graphics , Pennsauken, NJ 189	Grace Printing & Mailing , Skokie, IL 276	Kenmore Envelope , Henrico, VA 120
Bolger , Minneapolis, MN 136	Curry Printing , Westborough, MA 297	Graphic Creations , Knoxville, TN 295	Kessler Creative , Jacksonville, FL 278
BR Printers , San Jose, CA 55	D'Andrea Visual Communications , Cypress, CA 168	Graphic Dimensions , Austell, GA 197	King Printing , Lowell, MA 124
Bradford & Bigelow , Newburyport, MA. 59	Darwill , Hillside, IL 64	Graphic Solutions Group , Kennesaw, GA260	Kirkwood , Wilmington, MA 60
Brodnax , Dallas, TX 168	DATA Communications Management , Brampton, ON 17	Graphic Village , Cincinnati, OH 118	KM Media Group , Clifton, NJ 175
CJ Graphics Inc. , Mississauga, ON 161	DCG ONE , Seattle, WA 48	Graphix Unlimited , Bremen, IN 298	Knight Abbey Printing & Direct Mail , Biloxi, MS 232
Calitho , Concord, CA 152	DG3 North America, Inc. , Jersey City, NJ41	The H&H Group , Lancaster, PA 292	KP LLC , San Leandro, CA 68
Canadian Bank Note , Ottawa, ON 21	Diamond Packaging , Rochester, NY 66	Haig Graphic Communications , Hauppauge, NY 233	L+L Printers Carlsbad , LLC, Carlsbad, CA 230
Candid Litho/Candid Worldwide , Farmingdale, NY 84	Digital Dog Direct , Ewing, NJ 179	Hampden Press , Denver, CO 282	Lakeside Book Co. , Warrenville, IL 8
Canva Group , Montreal, QC 90	The Dingley Press , Lisbon, ME 62	HardingPoorman , Indianapolis, IN 182	Lake County Press, Inc. , Waukegan, IL 87
Carbonless and Cut Sheet Forms , New Concord, OH 287	Doxim Direct , Suwanee, GA 113	HATTERAS , Tinton Falls, NJ 68	Liberty Creative Solutions , Tinley Park, IL229
Cathedral Corporation , Rome, NY 102	Diversified Labeling Solutions , Itasca, IL58	Hederman Brothers , Madison, MS 190	Litho Press , Indianapolis, IN 147
CCG Marketing Solutions , West Caldwell, NJ 79	Donnelley Financial Solutions , Chicago, IL 10	Hera Printing Corp. , San Juan, PR 220	Lithographix Inc. , Hawthorne, CA 55
CE Printed Products , Carol Stream, IL. 210	The Dot Corp , Irvine, CA 112	Holland Litho Printing Service , Zeeland, MI 207	Lithotone Inc. , Elkhart, IN 283
CFC Print & Mail , Grand Prairie, TX 273	Drummond , Jacksonville, FL 72	Hudson Printing , Carlsbad, CA 290	
	DS Graphics/Universal Wilde , Lowell, MA77	Hudson Printing , Salt Lake City, UT 107	
	Duggal Visual Solutions , New York, NY 42	ICS Corporation , West Deptford, NJ 45	
		ID Label , Lake Villa, IL 173	

Lithtex Printing Solutions, Hillsboro, OR.....	253	Orora Packaging Solutions), Mesquite, TX.....	4	SeaChange, Minneapolis, MN.....	143	TPC Printing & Packaging, Chattanooga, TN79	
LPP Leading Print Partner, West Sacramento, CA.....	235	P.A. Hutchison Co. LLC, Mayfield, PA.....	133	Seaway Printing, Green Bay, WI.....	155	TPSi, Tulsa, OK.....	270
M13 Graphics, Schaumburg, IL.....	253	PCI Group, Fort Mill, SC.....	71	Serigraph Inc., West Bend, WI.....	83	Transcontinental Inc., Montreal, QC.....	6
The Mail Haus, DePere, WI.....	294	PCDgraphics, Southampton, PA.....	278	SG360, Wheeling, IL.....	22	Tri-State Envelope, Ashland, PA.....	79
The Maple Press Co., York, PA.....	137	PDF Print Communications Inc., Signal Hill, CA.....	116	Shapco Printing, Golden Valley, MN.....	144	Turso Companies, Inc., St. Paul, MN.....	166
The Marek Group, Waukesha, WI.....	105	Phipps Dickson Integria (PDI) Inc., Kirkland, QC.....	148	Showdown Displays, Brooklyn Center, MN43		V.G. Reed & Sons, Louisville, KY.....	201
Marina Graphic Center, Hawthorne, CA191		Peczu Printing & Paperbox, Price, UT.....	148	Signarama, West Palm Beach, FL.....	23	Vision Graphics, Salt Lake City, UT.....	172
Marketing.com, Eureka, MO.....	9	Phase 3 Marketing and Communications, Atlanta, GA.....	108	Simpson Print / B2 Signs & Events, Bloomington, ON.....	239	Visions Inc., Brooklyn Park, MN.....	196
Master Graphics, Rochelle, IL.....	182	The Phoenix Group, Philadelphia, PA.....	36	SinaLite, Markham, ON.....	91	Visual Marking Systems, Inc., Twinsburg, OH.....	212
McClung Companies, Waynesboro, VA274		Pictura, Golden Valley, MN.....	256	Slate Group, Lubbock, TX.....	139	Vivid Impact, Louisville, KY.....	88
Mel Printing / Print Bind Ship, Taylor, MI162		Planet Direct, Manassas, VA.....	151	Smyth Companies, LLC, Eagan, MN.....	33	Vomela Specialty, St. Paul, MN.....	19
Mele Printing, Covington, LA.....	164	Polaris Direct, Hooksett, NH.....	157	Source One Digital, Norton Shores, MI.....	245	Vox Printing, Oklahoma City, OK.....	145
Merrick Printing, Louisville, KY.....	246	PostcardMania, Clearwater, FL.....	57	SouthEast Mail Service, Lexington, KY.....	293	Walker360, Montgomery, AL.....	227
METZGERS, Toledo, OH.....	211	Premier Press, Portland, OR.....	97	Southeastern, Hialeah, FL.....	103	Wallace Carlson Printing, Minnetonka, MN.....	176
Middlestreet Graphics and Displays, Reynoldsburg, OH.....	158	PRI Graphics & Signs, Phoenix, AZ.....	262	Specialty Print Communications, Niles, IL47		Wallace Graphics, Duluth, GA.....	134
Midstates Inc. Print & Media Solutions, Aberdeen, SD.....	118	Primary Color, Cypress, CA.....	67	Spectra Print, Stevens Point, WI.....	192	Walsworth, Marceline, MO.....	26
Midway Press, Dallas, TX.....	142	Print NW, Lakewood, WA.....	192	SpeedPro, Centennial, CO.....	53	Westamerica Communications, Lake Forest, CA.....	179
Miller Zell, Atlanta, GA.....	28	PrintComm, Flint, MI.....	184	St. Joseph Communications, Toronto, ON.....	51	Western States Envelope & Label, Butler, WI.....	50
Milpak Graphics, King, NC.....	244	PrintingCenterUSA, Great Falls, MT... 206		Sterling North America, Hauppauge, NY.....	73	Wilens Direct, Deerfield Beach, FL.....	40
MinMor Industries, Minneapolis, MN.....	131	PrintMail Solutions, Newtown, PA.....	153	Stolze Printing, Bridgeton, MO.....	126	Winchester Printers, Winchester, VA.....	275
Minuteman Press Int'l, Farmingdale, NY.....	11	Printpapa, Santa Clara, CA.....	288	Stouse LLC, New Century, KS.....	86	World Arts, Inc., Spencer, IN.....	261
Mitchell Press Limited, Burnaby, BC.....	209	Prisma Graphic, Phoenix, AZ.....	38	Strategic Factory, Owings Mills, MD.... 154		Worth Higgins & Associates, Richmond, VA.....	129
Mittera, Des Moines, IA.....	12	Pro Print, Duluth, MN.....	269	SunDance Marketing Solutions, Orlando, FL.....	208	The YGS Group, York, PA.....	76
Modern Litho, Inc., Jefferson City, MO.. 74		Professional Printing Center, Inc., Chesapeake, VA.....	281	SuperGraphics, Seattle, WA.....	221	Zenger Group, Tonawanda, NY.....	178
Modernistic Inc., Stillwater, MN.....	200	Publication Printers, Denver, CO.....	46	Supreme Graphics, Arcadia, WI.....	283		
Moss Inc., Franklin Park, IL.....	54	Puritan Press, Hollis, NH.....	252	Suttle-Straus Inc., Waunakee, WI.....	106		
MPI Label Systems, Sebring, OH.....	31	Push Solutions, New Berlin, WI.....	256	Taylor Corp., N. Mankato, MN.....	5		
Mt. Royal Printing, Baltimore, MD.....	227	QT2, Tiffin, OH.....	234	Team Concept Printing & Thermography, Carol Stream, IL.....	167		
MWI Direct, Lincoln, NE.....	202	Quad, Sussex, WI.....	3	Techprint Inc., Lawrence, MA.....	186		
N.E.W. Printing, Appleton, WI.....	272	Quantum Group, Morton Grove, IL.....	135	TentCraft, Traverse City, MI.....	185		
Nahan, Saint Cloud, MN.....	49	Raintree Graphics, Jacksonville, FL.....	264	Think Patented, Miamisburg, OH.....	148		
National Graphics, North Brandford, CT89		Rand Graphics, Wichita, KS.....	132	Thomas Printworks, Richardson, TX.....	92		
New London Communications, Alpharetta, GA.....	280	Repacorp Label Products, Tipp City, OH.....	82	Thompson Print & Mailing Solutions, San Antonio, TX.....	240		
Neyenesch Printers, San Diego, CA.....	214	Robin Enterprises, Westerville, OH.....	174	Thysse, Oregon, WI.....	177		
O'Neil Printing, Phoenix, AZ.....	158	Roe Marketing Group/DBA Berry and Homer, Chester, PA.....	291	TI Group, Toronto, ON.....	115		
Olson Visual, Hawthorne, CA.....	251	Royal, Brooklyn Park, MN.....	243	Tidewater Direct, Centerville, MD.....	95		
Olympus Group, Milwaukee, WI.....	111	Royle Printing, Sun Prairie, WI.....	63	TLF Graphics, Rochester, NY.....	168		
OMNI Systems, Inc., Mayfield Village, OH35		RRD (RR Donnelley), Chicago, IL.....	1	Toof American Digital, Memphis, TN.....	250		
OneTouchPoint Inc., Hartland, WI.....	37	Salem One, Winston-Salem, NC.....	94	Total Graphic Solutions, Acworth, GA.....	249		
Orbus Visual Communications, Woodridge, IL.....	98	Sandy Alexander, Inc., Clifton, NJ.....	52	Total Printing Systems, Newton, IL.....	271		
Orora North America (dba Orora Visual and							

300 TOP 5 MARKET SEGMENT LEADERS

TOP 5 BOOK PRINTERS*

RANK	COMPANY	SEGMENT SALES (MILLIONS)	TOTAL SALES (MILLIONS)
1	Lakeside Book Co. Warrenville, Illinois	\$1,073.95	\$1,084.80
2	CJK Group Brainerd, Minnesota	\$546.00(E)	\$1,400.00(E)
3	RR Donnelley Chicago, Illinois	\$320.65	\$4,647.10
4	Command Cos. Secaucus, New Jersey	\$182.50	\$365.00
5	Walsworth Marceline, Missouri	\$120.25	\$240.50

TOP 5 DIRECT MAIL PRINTERS*

RANK	COMPANY	SEGMENT SALES (MILLIONS)	TOTAL SALES (MILLIONS)
1	RR Donnelley Chicago, Illinois	\$571.60	\$4,647.10
2	Quad Sussex, Wisconsin	\$355.20	\$2,960.00
3	SG360° Wheeling, Illinois	\$266.91	\$287.00
4	Marketing.com Eureka, Missouri	\$206.25	\$825.00
5	Japs-Olson Co. St. Louis Park, Minnesota	\$201.00	\$201.00

TOP 5 PUBLICATION PRINTERS*

RANK	COMPANY	SEGMENT SALES (MILLIONS)	TOTAL SALES (MILLIONS)
1	CJK Group Brainerd, Minnesota	\$546.00(E)	\$1,400.00(E)
2	Quad Sussex, Wisconsin	\$444.00	\$2,960.00
3	Walsworth Marceline, Missouri	\$72.15	\$240.50
4	Publication Printers Denver, Colorado	\$63.80	\$116.00
5	Mittera Des Moines, Iowa	\$54.21	\$542.10

TOP 5 CATALOG PRINTERS*

RANK	COMPANY	SEGMENT SALES (MILLIONS)	TOTAL SALES (MILLIONS)
1	Quad Sussex, Wisconsin	\$532.80	\$2,960.00
2	CJK Group Brainerd, Minnesota	\$210.00(E)	\$1,400.00(E)
3	Arandell Corp. Menomonee Falls, Wisconsin	\$164.90	\$170.00
4	The Dingley Press Lisbon, Maine	\$83.50	\$83.50
5	Mittera Group Des Moines, Iowa	\$54.21	\$542.10

*Sales figures shown above are based on 2024 Printing Impressions 300 printers' self-reported total and market segment breakdowns. We lack segment sales information for Taylor Corp. (due to its policies to not divulge primary specialties information). This privately-held company likely would have appeared on one, or some, of these Top 5 Market Segment Leaders charts.

WHO WE ARE

Printing Impressions

For 65 years, *Printing Impressions* has provided authoritative coverage and analysis on industry trends, emerging technologies, and graphic arts industry news, with a focus on the commercial printing segment. We connect with our audience via a monthly publication; a daily e-newsletter; videos; webinars; the Inkjet Summit; and the “Show Daily” for PRINTING United, the largest industry trade show in North America.



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